

## REFERENCE LETTERS

APPLICANT :

JESSICA HOLZWARTH

*BORN AS JESSICA CARRIL VILCHES*

<http://jessholzwarth.wix.com/jhresume>

[jess.holzwarth@icloud.com](mailto:jess.holzwarth@icloud.com)

2019

# BARRY J.BIGGINS

Private Investments  
Adelaide, Australia

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REFERENCE LETTER: MRS.JESSICA HOLZWARTH

11/2018

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## WHO PRESENT THIS RECOMENDATION

My name is Barry John Biggins, Australian, Private Investor, with major interests and investments in Aviation, Logistics in the area of Mining, Technology, Real Estate, Energy and Security & Trading investments.

To whom it may concern:

This letter serves the purpose of a recommendation for Jessica Ivonne Holzwarth who successfully has been working for me since June 2011 as Communication Coordinator between teams located in Brazil, India, HK, Australia, USA and other in different locations.

Jess has grown a successful Communication and Marketing management career around her ability to asses comprehensive needs of various accounts and organizations before implementing an innovative strategic plan to increase internal and external communication.

Whether fostering strategic partnerships with internal/external partners / clients and diverse audiences.

She has always delivered strong results in all assignments that she has been responsible. Her career is highlighted with consistent success and recognition for her peers and CEO's as well as communication deliverables that continuously define her not just a savvy in business acumen, proven communication/marketing plans but as an invaluable asset.

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## SKILLS

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Jess Holzwarth's professional and interpersonal skills have been evident from the outset. She has a firm grasp of technical details, taking time to document them meticulously. • Mrs. Holzwarth is also highly skilled at recognizing issues which require escalation to management for decision - making. Typically, she tackles this by presenting a number of well thought - out options with pros and cons, possible and very accurate scenarios of occurrence to aid the decision maker to make informed choices and to understand and communicate the implications of that choice; Mrs. Holzwarth is very methodical, provides due diligences, large data collection, massive data analysis, consistency data analysis, contract negotiations and deals effectively with technical subjects to present them in a simple, easily accessible way to those to whom she reports.

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## NOTEWORTHY ACHIEVEMENTS INCLUDED

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- Since 2011-2018: > 25 projects : Jess has performed role as a Communication Liaison Coordination, Facilitation, Communication internal /external, negotiations, de-escalation of conflict, Change strategy related to the following commodities: Securities: Bonds, BG, SBLC, LTN, MTN, Leasing, Monetization, Buy-Sell. From Private Companies and Banks: Credit Suisse, HSBC, Barclay Bank, and others and Joint Ventures Leasing Projects: Real Estate, Investments: Energy, IT and others
- Example Tasks: with Siemens in Germany for an Energy investment project where she Design, published and distribute communication collateral in this energy project to be presented to major investor and engineering collaboration. Nov-Dec 2018 Contribute to increasing trust and agreement between investors and teams in projects that summarized a net worth project of EUR€ 350M (Leasing /Bond Project – Construction Company in Jakarta, Indonesia)

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## STATEMENT OF DUTIES

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Jess has been working as a communication specialist collaborating with international teams in support financial projects and negotiations. She has served as principal liaison with the principal communications investor, trader house representants and their mandates to achieve common objectives by producing and disseminating information about foreign projects that are in my portfolio of interest.

Spearheaded development, direction, regional meetings TTM in Jakarta, web/phone conference calls coordination, TTM, protocol follow up/agreement /contract negotiation/meeting records and keeping up all multicultural teams on track to accomplish on time. Communication strategy to avoid multicultural misunderstandings and cope with mutual business interests

- Advance writing skills & Strategic IQ, technology savvy, with great oral, and written communications - Be able to create and present it capturing the audience, ability to manage and leverage Research/Analysis reports and Private Investor Relation.

Mrs.Holzwarth tasks and duties performed:

- 1.- Communication Management internal /external & Strategic Planning 25%
- 2.- Media Relation 10%
- 3.- Public Events 10%
- 4.- Publicity/ Marketing/ Web/ Video material 15%
- 5.- Writing, Editing, Copywriting, Contract readiness, 25%
- 6.- Negotiations Liaison 15%

Jess has impacted our businesses with high professional standards and deliverables, and has an amazing talent to engage everybody in the same page. Considering that, I am very pleased to write this letter and refer her because she sees in your organization an opportunity to grow and meet her career's dream.

I would be glad to give any further detail about her performance, talent, quality extraordinary skills, loyalty, ethic values and high standard capacity as a communicator, efficient liaison, leader, analyst and amazing asset that she can become to your organization.

Thanking you for your considerations, and I will be pleased to be contacted if needed to give further references or details of her.

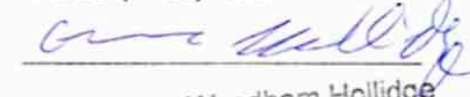
Sincerely,

Signed by: BARRY J. BIGGINS



Barry J. Biggins  
Private Investor (AU)  
Adelaide, Australia  
+61 412 028 562  
barrybiggins@internode.on.net

Witnessed by: Notary Public



Graeme Wyndham Hollidge  
Notary Public



Mr. Michael Tam Loi Tak  
Loi Tak Private Investor - Financial Advisor  
REF: Reference Letter  
Kowloon, HK-SAR 01.12.2018

To Whom It May Concern:

I was involved in projects with Frau Holzwarth since 2012 and in which Frau Holzwarth assisted to conduct multiple business initiatives, coordination, facilitation and helped enter new markets, make strong business relations with partners, officers and clients, specially around financial / banking lobby. The projects were completed satisfactorily and on-time. Specifically, the project has been great investment to my investors organization/ associates.

I have found Frau Holzwarth to be:

1. Reliable, Truthful
2. Highly disciplined and organized
3. Concerned about quality with attention to details
4. Transparent
5. An excellent communicator, facilitator and specialist in her field
6. Analytical
7. Someone with strong development and technical skills
8. Someone with good project management skills
9. Someone to trust with task to be accomplished in time /objective
10. Very resourceful researcher and fast learner

She have understood the real issues I needed to be aware of concerning functional communication impact into my organization and understanding how to go about integrating a solution to existing environments. She made proper changes that create a more efficient, reliable and operative relationship between teams, clients, partners and associates.

Frau Holzwarth can work in a dynamic environment, committed to organizational development and standard operational procedures. He is a perfect fit as position sought as international accounts project manager where she has since worked within several projects and organizations creating rapport and trust and efficient deliver work among teams and clients. I have known her to always meet targets and a fan of protocol in an emerging environment.

I am giving her a 100% as a complete and resourceful employee and It would be an advantage to your organization as any other organization will be pleased to have her service.

For further references, you can reach me at any time in the phone below.  
Sincerely,



Signature  
Recommender's name: Mr. Michael Tam Loi Tak  
Private Investor/Financial Advisor  
Kowloon, Hong-Kong  
HK-SAR  
Phone number : 0085-294-607-429





**REGAL CAPITAL  
INVESTMENT, INC.**

354 CRESCENT AVE. - SANTA MARIA, CALIFORNIA 93455 - UNITED STATES OF AMERICA (USA)

Tel: ++1(805) 934-7871 - FAX: ++1(805) 934-7871 - Mobile ++1 (805) 264-3482

REGAL CAPITAL INVESTMENT INC., REG. COMPANY OF NEVADA STATE (USA) : 21OCT2005

DOE: USA, California, August 10, 2008

With attention to:  
To Whom May Concern.

Tracking Serie: REGAL-JH/LANZPRO

**CERTIFICATION LETTER**

*Dear Sir or Madam,*

I, **John Lee Phillips**, President, **REGAL CAPITAL INVESTMENT INC**, Passport Number : 035990911 -USA, Reg. Company of the State of Nevada on 21OCT2005, confirms with this letter that **Mrs. Jessica Holzwarth**, has been certified by our company to conduct a Research/Development / Portfolio report for Investment and Joint ventures in the areas of: Real Estate /Immobilian and possible IT Communications project in the area of CANARIAS ISLAND, Spain, within the weeks 35 and 37 of year 2008. Mrs. Holzwarth participated in several Meetings with our potential partners for the Real Estate projects at Lanzarote, Canarian Island.

Mrs. Holzwarth has demonstrated to be Highly Educated with International Business Experience in Communications, Creation, Business Plan, Contract and Conflict Negotiation, Researching markets, Real State /Immobilierie International Investment projects, Presentation of Corporate TTM Investment Strategy Plans, and She can communicate fluently in 4 different languages and now developing German Language. And for this we are very interested in her approach, analysis, and negotiation skills delivered for our company. In our opinion,

I provide this signed and seal certification on the date indicated below by my signature.

Sincerely,

**REGAL CAPITAL INVESTMENT INC.**

Mr. John Lee Phillips

President

Passport No. 035990911 -USA

Date Aug.10, 2008







## **Certificación de Participación.**

### **Proyecto SimPal de SINERCOM**

Los investigadores Francisco Watkins O, Director del Programa de Doctorado en Automática y de Hector Kaschel C, Director Proyecto MECESUP USA 0107 Ambos pertenecientes al Departamento de Ingeniería Eléctrica, Facultad de Ingeniería UNIVERSIDAD DE SANTIAGO tienen el agrado de certificar la participación en el proyecto SimPal PC-Phone de SINERCOM representados en las personas de Jessica Carril y Alvaro Carmona (Fundadores) con quienes hemos analizado en profundidad el proyecto y al cual pensamos no podemos dejar de apoyar.

Es de nuestro mayor interés potenciar el nacimiento de nuevas generaciones de emprendedores en el área electrónica, de las telecomunicaciones y en definitiva todo lo que sea emprendedor. Por las razones, se invitó al grupo SINERCOM a exponer en una Charla-conferencia en nuestra institución y también se los puso en contacto el Director del Departamento de Investigación Inalámbrica de LUCENT TECH que estaba de visita en el país (enero 2003) y a presentarles su proyecto para una evaluación de su idea. De aquí surgieron varias premisas que se incorporaron al proyecto.

Evaluando lo anterior y por lo que el estudio de la documentación proporcionada por SINERCOM, nos permite afirmar que este proyecto es robusto, interesante y novedoso, una gran oportunidad de integrar y desarrollar "know how" cualitativo, como también participar de sinergias y conocimiento provenientes de expertos extranjeros en áreas de la convergencia inalámbrica de tercera generación que hacen a este proyecto UNICO es su tipo y una oportunidad de generar transferencia tecnológica, integración e innovación tecnológica en el área de las telecomunicaciones que pueden permitir que Chile entre a jugar un papel importante en el concierto global de las Tecnologías de la Información y los procesos productivos.

Por lo tanto se participará concretamente (previo convenio) proporcionando:

- Apoyo de los investigadores en Sistemas de Comunicaciones.
- Doctorandos y Magisters que trabajen en áreas relacionadas con el proyecto.
- Ingenieros.

Y SINERCOM por su parte se compromete a compartir las experiencias de la integración, transferencia e Innovación tecnológica en eventuales programas, cursos, seminarios o conferencias, como también potenciar nuestra Incubadora de proyectos de innovación y transferencia tecnológica.

Francisco Watkins  
Investigador y Director  
Programa de Doctorado  
en Automática



Hector Kaschel  
Investigador y Director  
Proyecto Mecesusup